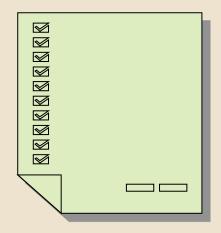
# FIRST NATIONAL PRIMARY CARE EXTENSION PROGRAM CONFERENCE

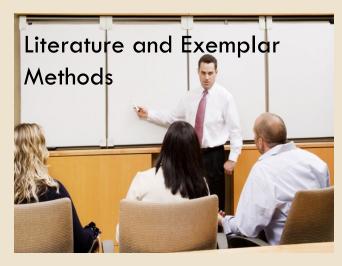
# History (Brief/Sketchy/Selective)

- 1982: Practice facilitation was born in England
- 1990's: Allen Dietrich (Dartmouth) Ca screening
- 1999: Hogg and Baskerville (Canada) NAPCRG prevention RCT presented at NAPCRG
- □ 1999: AHRQ PBRN Infrastructure grants (David Lanier)
  - 2000's: PBRNs picked up on facilitation model
  - 2007 STFM plenary
- National Programs
  - Improving Performance in Practice
  - TransforMed National Demonstration Project
  - HIT Regional Extension Centers
- □ PCEP in ACA (Section 5405) leads to IMPaCT grants

#### Effective Implementation of Innovations in Primary Care



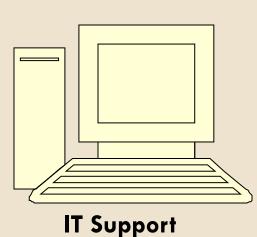
Performance Feedback



Academic Detailing

**Facilitation** 







**Local Learning Collaboratives** 

#### Realizations and Discoveries

- Both engagement and QI depends upon strength of relationship between the practice and the facilitator
- Cost could be reduced substantially by embedding facilitators within communities
  - Longitudinal relationships
  - Less travel time/cost

That's Cooperative Extension!!

#### Other Realizations

- Primary care practices acquire and store large amounts of practical wisdom and are the first to notice when odd things occur
- Academicians are involved in the discovery of potentially important diagnostic and management tools
- The two groups rarely have a chance to exchange information. As a result, research is not well grounded in practice and practice is inadequately informed by research.
- That's also Cooperative Extension!!

#### Additional Considerations

- Patient-centered medical homes need additional human resources (could be shared across practices)
  - Care managers
  - Community health workers
  - Mental health professionals
  - Health educators
  - Pharmacy consultants
- Some aspects of primary care could be done more efficiently and effectively at a community level
  - Adult immunizations
  - Recalls and reminders for preventive services

#### Additional Considerations

- 34% of deaths are the result of four unhealthy behaviors
  - Overeating and unbalanced diets
  - Insufficient physical activity
  - Use of tobacco products
  - Abuse of alcohol
- These behaviors can only be modified by the coordinated efforts of primary care, public health, mental health, and community partners.
  - These groups are most likely to collaborate when working from a common budget

#### Other Realizations

- A great deal of money is being spent on ineffective efforts to improve health and health care
  - Use of ineffective approaches
  - Lack of alignment of key stakeholders
- Most of the money never makes it to groups in the best position to implement changes because they are not easily identifiable to the funders
  - Lack of a cohesive, system-wide infrastructure
  - Lack of responsive fiscal entities
- We need a system of hubs and spokes that can attract and channel money to effective community-based health improvement organizations
- We need credible receptor sites for funders/funding

## The Tipping Point (Malcolm Gladwell)

- The Law of the Few
  - Mavens
  - Salesmen
  - Connectors
- Stickiness
- Context



### An Extension System for Health and Health Care

- □ Key People
  - Bob Phillips
  - Kevin Grumbach
  - Art Kaufman
  - Larry Green
- "Extension" was a sticky concept
  - HIT Regional Extension Centers (HITREC)
- Affordable Care Act
  - Section 5405: Primary Care Extension Program
  - Authorized but funding not appropriated
  - Assigned to the Agency for Healthcare Research and Quality
- AHRQ RFA: IMPaCT
  - 4 awards: NC, PA, NM, and OK
  - Dissemination to 12 additional states (3 each)



